

## WEBINAR'S AGENDA

# DOING BUSINESS WITH KAZAKHSTAN

How to enter the Kazakh market in 2026:  
Policies, Incentives and Success Stories

### WEBINAR DETAILS:

-  30 January 2026
-  11:00 CEST, 15:00 GMT
-  English
-  Zoom Event (registration)



# AGENDA

 30 January 2026

 11:00 CEST, 15:00 GMT

11:00

## OPENING REMARKS

Introduction and Agenda

11:05

## POLITICAL FRAMEWORK AND BILATERAL RELATIONS

Current state of Diplomatic Relations between Italy and Kazakhstan

11:25

## BUSINESS IN KAZAKHSTAN

- Market Overview and Opportunities: Taxation, Financial System & Incentives for Foreign Investors
- Astana International Financial Center
- Market Overview and Opportunities for Italian Companies

12:25

## INVESTMENTS IN KAZAKHSTAN

Understanding the regulatory framework, tax regime and key incentives for foreign companies.

12:40

## SUCCESS STORIES

Local Insights from MAIRE and Ansaldo Energia

13:10

## THE ROLE OF ACIK

Overview of ACIK activities and Membership Benefits

# SPEAKERS



**H.E. YERBOLAT SEMBAYEV**

Ambassador of Kazakhstan to Italy



**H.E. ANTONELLO DE RIU**

Ambassador of Italy to Kazakhstan and Kyrgyzstan



**AIDAR ABILDABEKOV**

Vice Minister of Trade and Integration of the Republic of Kazakhstan



**FILIPPO COVINO**

Director of ICE in Almaty



**ALBERTO SIMONCINI**

Managing Partner of Crowe Kazakhstan



**ALTYNAI MUKANOVA**

Representative of Kazakh Invest in Italy



**ALIBEK SULTANGAZIN**

Chief Investment Officer at BGlobal Ventures



**DR. TEMIR SEMBINOV**

Senior AIFC Representative in Almaty



**AINUR ZHUMATOVA**

Head of AIFC Expat Center



**NICCOLÒ HEILPERN**

Vice President for Anatolia and Central Asia at MAIRE



**ALMAZ UZAKOV**

Business Development Manager at Ansaldo Energia Kazakhstan



**MARCO BERETTA**

President of ACIK



**OLZHAS SHINTAEV**

Vice-President of ACIK

